# .::ScalePad The Best Apps in Your Stack™





**Backup Radar** 

# ScalePad — A Leader in MSP Software Solutions



**ScalePad** is a different kind of vendor. Everyone is proactive and caring. They go out of their way to make sure we're happy and our customers are happy. ScalePad as a company cares about us as an MSP and the community is pretty awesome. You don't really see that with a lot of vendors.

**Corey Tapper** President, Techevolution

ScalePad believes in creating a greater experience today so that our Partners can deliver a better experience tomorrow. We build products that identify, communicate, and activate areas that drive positive outcomes from our Partners, and for our Partners with their clients. It's not enough for us to just make you happy with your experience; we also want your clients to have the best experience possible. We give you the tools necessary to deliver that experience.

### **Our Values**

Build Trust | Find a Better Way | Create a Masterful Experience | Enjoy the Ride



### **Automate your MSP**

ScalePad brings a suite of apps that will eliminate expensive manual processes in your MSP. As your business scales, you need automated systems in place to collect data and improve your data accuracy, gathering information in real-time and displaying it in a way that is beneficial to your clients to have a more transparent conversation on risk.

• Reduce manual tasks

- Free up human and capital resources
- Improve data collection

6.6

- High quality reporting
- Gather real-time client data
- Greater visibility into clients' IT assets

**Lifecycle Manager** easily integrates and syncs with all of the tools in our stack, allowing our team to focus on our clients instead of combing through duplicated data.

Stacy Kulhanek Operations Manager, NetSource One



We went from two full-time Tier 3 engineers checking 1,000+ backups a day to less than three hours of remediation time per day. The checking and ticketing process is handled automatically now [through **Backup Radar**].

Nick LaVerde CTO, The Purple Guys

### Standardize how you run your MSP

Developing a standardized process for your business will help identify clients, data, and assets at risk quickly, and give you the ability to prioritize your clients' needs. ScalePad brings a standardized playbook of processes that help you become proactive in your responses to risk, while offering standard reporting functionality to get the best information and data into your clients' hands.

- Expose hidden issues and risks
- Benchmark clients and their environments
- Develop a playbook for priorities
- Align IT assets with your standards
- Achieve regulatory compliance standards
- Unify your MSP with a single process

## -66

We manage by exception. **Lifecycle Manager** highlights the clients amongst our list that are out of alignment with best practice standards.

Sean Kline President & CEO, Turbotek



The biggest benefit for me, it's the peace of mind. You can throw any backup product at **Backup Radar** and it will recognize it and know what to do.

Tim Wiser RMM Automation Manager, Air IT

# Strengthen your business and operational maturity

Your connection with your clients is critical to your business success. Demonstrate your value to your clients and strengthen the business relationship with ScalePad's apps that offer personalized offerings and reports that help you build trust, while elevating your team's productivity. Enhance the services you deliver, increase the value of your quarterly business reviews, and enable the ability to spend meaningful time planning with your clients with improved internal processes, security, and a stronger client connection.

- Visual reports to facilitate communication
- Elevate your client experience

Improve client retention

6.6

- Increase bandwidth to take on more clients
- Enhance your reporting and planning processes
  - Strengthen the trust between you and your clients

**Lifecycle Manager** reports help us work with clients to think forward and be proactive about making budgets and replacement plans for outdated machines.

The benefits of **Backup Radar** are not just being seen by eacs; our own customers are seeing the benefits too. The conversation is now about system improvements, not simply repairs.

Anne Stokes Head of Services, eacs

# Increase your service capability and drive financial growth

ScalePad's suite of apps will not only help improve your operational stability, giving you a breadth of solutions to help run a stable MSP, but also enable you to expand your MSP with solutions to increase the services you offer. Scale your business with automated solutions and standardized processes that will help you earn more revenue and be more competitive.

• Enhance service delivery

Show value to your clients

- Increase service breadth
- Improve operational stability

• Generate revenue

616

A competitive advantage

I won't invest in anything unless it makes me money or saves me money. **Lifecycle Manager** does both.

Luis Alvarez CEO, Alvarez Technology Group

B

**Backup Radar** is simple to set up and maintain. It has saved us 2-4 hours of technician time per day.

Phil Cuykendall Sr Systems & DR Engineer, Warren Systems Group

# .::ScalePad

#### Start delivering a better MSP experience now!

